WORKING WITH YOUR LEADER’S SHIPS

Merchant Ships = Retailers
Gold Ships = Leaders
Silver Ships = Workers
Empty Ships = Talkers
Sunken Ships = Quitters
Dry Dock = Flounders

Percentage of Organization:
- Merchant = 20-30%
- Gold = 5-10%
- Silver = 15-20%
- Empty = 20-30%
- Sunken = 20-30%
- Dry Dock = 10-20%

ALL THESE = RELATION "SHIPS"

Randy & Elizabeth Draper • Happy to do it! • 2011