

Script for “Storytime With Melody” Script

Guess what time it is? Story time with Melody!

Let's pretend this story is about YOU! You have just seen all of this beautiful jewelry, and now you are thinking to yourself, “I like everything! How can I get everything that I want?

Well, when you pick a date to have your show with me, and you don't change the date – then you will get \$25 in Free Jewelry!

And, when you have \$100 in advance orders – sales you get from people who might not be able to attend – then you will receive another \$25 in Free Jewelry!

AND, when you have 10 people at your show – you will get ANOTHER \$25 in Free Jewelry!!!

AND, when three of your friends decide to have a jewelry show of their own and pick a date that night with me, then you will receive another \$25 in Free Jewelry! How much would you have if you did all 4 of those things?

But that's not all! Because you are the hostess, you will get to 4-8 additional items at ½ price!! And that's from anything in our catalog! What a great deal! Just think of the people you have to buy gifts for anyway through the year... you will be able to get them some really nice things, because you get to purchase at ½ price!

AND, you are going to receive 30% of the sales in Free JEWELRY! We total up all the sales and give you 30% free!

Look how happy you would be!

(Then I explain a final page charting out a \$400 show with the 4 bonuses to show how much free jewelry it all is.)