

## Sandals and Salsa Show!

Introduction – Name, work for PD, we have high fashion jewelry that you are going to love!

“Since this is a fashion fiesta, we are going to start the fiesta with a fun game!” Get out a sombrero (or two) and hand it to a guest. Then play the left/right game with the sombreros! They can either pass it or put it on! Depends on the group. Give a prize to the person who is left with the hat.

“Before we get to the fashion fiesta, I have two quick things to share with you about the jewelry.” This is where you want to talk about the care of the jewelry and the golden guarantee.

“Alright ladies, it is time for the Fashion Fiesta!” Give the ladies a maraca to have as their noise maker during the show. Tell them when they see a piece they like, to shake their maraca! This helps you to know what people like and to show again.

After you finish showing the jewelry, say this: “Who would like to get some of that jewelry???” (shake) Who would like to get it for 50% off???” (shake) Even better, who would like it for free???” (Shake)”

“Well, let me tell you about our HOT, HOT, HOT hostess plan and how you can get it for 50% off or Free!” Tell them about hostess plan.

“Speaking of HOT, I have another fun game with HOT Peppers! Inside of these boxes, I have either a red or green chili pepper. In just a second I am going to give you a chance to pick a box. If you pick a box, two things will happen. 1. You get a prize based on the color pepper you get! (explain based on what you are giving) 2. You get a shopping spree with your own jewelry show! That’s right, if you pick a box, you get the prize inside and me! 😊”

“We have one last game for our fiesta. This is called pass the sandal.” Put two or three minutes on a timer and have them tell you what they liked about your job. As they say something, they hold the sandal. The last person holding it wins a prize. At the end, sum it up and tell why you started with Premier.

“Ladies, we have come to the end of the fashion fiesta. I have a survey here I need each of you to fill out and I will do a drawing from them when I get them all.”