



THE "LAW OF THE HARVEST"

**Consistent
SPONSORING
is the result of
consistent
prospecting
and consistently
sharing the
Premier Designs
opportunity with
others...**

**You'll reap what
YOU SOW...**

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Three one on one's: your prospects are thinking about the business, and will take on the average 2-4 months to make their decision! Stay in touch... be persistent, not pushy! Be sure to set up the next call!	Three more one on one's: your prospects are thinking about the business, and will take on the average 2-4 months to make their decision! Stay in touch... be persistent, not pushy!	Three more one on one's: your prospects are thinking about the business, and three of your prospects should be close to making their decision!	Too busy following up on your prospects, didn't take the time to do any 1 on 1's this month... Six of your prospects should be close to making their decision!	Too busy following up and no one on one's this month... Nine of your prospects could still be thinking about the business! What are the chances of signing someone up when nine prospects are thinking about it?	Too busy following up, no 1 on 1's this month... Six could still be thinking about the business! By now one of them may have signed up & two of them most likely said NO...	Too busy following up, no 1 on 1's this month... Three could still be thinking about the business! By now one more may have signed up and you probably got two more NO's...	No 1 on 1's this month, and no one is interested in the business. You quit showing the Marketing Plan! Now you have to start over again and it is a 4-6 month delay before you'll see any results!	No prospects! Remember... It's a 4-6 month delay in this business! Keep sowing sponsoring seeds!!! Make this a monthly commitment and you will see consistent sponsoring results in your business!!!	You Can do it! This business works if YOU work! Galatians 6:7 "Do not be deceived, God is not mocked; for whatever a man sows, this he will also reap."