

HOME SHOW DATE: _____ TIME: _____

Hostess: _____ Phone: _____ Cell: _____

Address: _____ City, _____ ST ___ Zip _____

Booked from: _____ Interested in Premier business? _____

Home coaching date set: _____ Place: _____ Time: _____.

Guests list given/mailed to hostess: _____.

Hostess coaching done (Coaching packet & Business Op given)

Type of show requested: _____

Type of Invite: _____ Games: _____

Not canceling gift chosen: _____

Tickets for: RSVPing On time Bringing a Friend

Wearing solid shirt w/no jewelry Returning Invite/mini cat.

Other _____ Secret Password: _____

Invites mailed: _____

One Week call. Ask: How are the pre-orders coming? _____
Any bookings? _____ Make reminder calls and remind guests
about ways to get tickets and password? _____

Remind them they are welcome to bring a friend.

That she is filling out her "Wish List"? _____

Remind about specials: _____

Remind about turning this into a "Training Show".

Final call (24-48 hours) How many will be there? _____ If short, then
ask her to call back those who are coming and ask if they could bring a friend (someone who
may be interested in a part-time job where they can work for themselves?) _____

Home show held. Hours long: _____
Number in attendance: _____ Number of bookings: _____
Hostess prospects: _____
Business Op prospects: _____
Prizes given: _____

HS total: _____ Profit: _____ Hostess Free: _____

HS sent to Premier: _____ To be delivered to: Hostess or Jeweler

Sent Thank You to Hostess? _____ Sent card to Pre-Orders? _____

Jewelry received on Date: _____

Call made to Hostess to see if everyone's jewelry was okay, and if anyone commented
about booking a show themselves? _____ Given any more
thought about becoming a jeweler herself? _____

Customers sent card re hostess's free jewelry total and if want to book? _____

Calls made to customers to see how if their jewelry is working out. Did any want to
Book?

Comments:

